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## ADDITIONAL AGENDA

### Council

**Date:** June 16, 2021  
**Time:** 9:30 AM  
**Location:** Online Video Conference

#### Members

|                            |         |
|----------------------------|---------|
| Mayor Bonnie Crombie       |         |
| Councillor Stephen Dasko   | Ward 1  |
| Councillor Karen Ras       | Ward 2  |
| Councillor Chris Fonseca   | Ward 3  |
| Councillor John Kovac      | Ward 4  |
| Councillor Carolyn Parrish | Ward 5  |
| Councillor Ron Starr       | Ward 6  |
| Councillor Dipika Damerla  | Ward 7  |
| Councillor Matt Mahoney    | Ward 8  |
| Councillor Pat Saito       | Ward 9  |
| Councillor Sue McFadden    | Ward 10 |
| Councillor George Carlson  | Ward 11 |

#### Participate Virtually and/or via Telephone

Advance registration is required to participate and/or make a comment in the virtual meeting. **Questions for Public Question Period are required to be provided to Clerk's staff at least 24 hours in an advance of the meeting.** Any materials you wish to show the Committee during your presentation must be provided as an attachment to the email. Links to cloud services will not be accepted. Comments submitted will be considered as public information and entered into public record.

To register, please email [stephanie.smith@mississauga.ca](mailto:stephanie.smith@mississauga.ca) and for Residents without access to the internet via computer, smartphone or tablet, can register by calling Stephanie Smith at 905-615-3200 ext. 3795 no later than **Monday, June 14, 2021 before 4:00PM**. You will be provided with directions on how to participate from Clerks' staff.

#### Contact

Stephanie Smith, Legislative Coordinator, Legislative Services

905-615-3200 ext. 3795

Email [stephanie.smith@mississauga.ca](mailto:stephanie.smith@mississauga.ca)

Find it Online

<http://www.mississauga.ca/portal/cityhall/councilcommittees>

Meetings of Council streamed live and archived at [Mississauga.ca/videos](http://Mississauga.ca/videos)

**7.            DEPUTATIONS**

- \*7.2.            Item 12. 2 (GC-0323-2021) Frank Rao, C.E.T., President, Innovative Traffic Solutions, Inc

**15.           CORRESPONDENCE**

**\*15.1.           INFORMATION ITEMS**

- \*15.1.1.        A letter entitled Single Source Designation for the Supply and Delivery of City Standard Intelight Traffic Signal Controllers from Tacel Ltd. from Frank Rao, C.E.T. President Innovative Traffic Solutions, Inc

**16.           NOTICE OF MOTION**

- \*16.2.           A motion to request the Province to reconsider zoning administration of legal retail cannabis stores (Councillor Starr)

**18.           INTRODUCTION AND CONSIDERATION OF BY-LAWS**

- \*18.15.        A by-law to amend the City's COVID-19 Mandatory Face Covering By-law 0169-2020, as amended, to no longer permit face coverings as a type of face mask and to extend the by-law to September 30, 2021

GC-0351-2021/June 9, 2021



**Innovative Traffic Solutions Inc.**  
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## **GC-0323-2021**

### **Item 9.15 - Single Source Designation for the Supply and Delivery of City Standard Intelight Traffic Signal Controllers from Tacel Ltd.**

Innovative Traffic Solutions, Inc. would like to thank the city for providing us this opportunity to address Council.

In response to 9.15 Appendix #1 "Tacel Ltd Intelight Traffic Controllers. - Statement of Work", Innovative Traffic Solutions, Inc respectfully requests and believes that it is in the City's best interest to not proceed with the single source contract for Intelight controllers. There are other traffic controllers that should be evaluated for the city's consideration. This procurement should be released as a public tender, and it is in the best interest of the City of Mississauga to receive the most qualified and cost-effective traffic controller solution for the City's ISO 37122 "Indicators for Smart Cities". The following items support this request:

- Procurement No: FA.49.314-13 for Traffic Signal Control System Replacement, Long Term Support Services and ATMS) – Awarded to Parsons Inc in December of 2014.
  - There are other controller manufacturers that were tested during this ATMS RFP like the McCain Inc eX series controller that successfully can communicate with Parsons iNET system meeting all NTCIP standard and priority object sets and meet or exceed the City's requirements to compliment the City's ISO 37122 certification for Smart Cities.
  - Examples of other Parsons iNET ATMS end users that currently communicate with different/multiple controller manufacturers are Halifax Regional Municipality (HRM), NS and City of London, ON. Parsons selected the McCain eX series controller based on the performance and cost effectiveness for these projects.
- The per unit dollar amount for the Intelight traffic controller as per GC-0323-2021, Item 9.15 appendix #1 are as follows:
  - Year 2020 - \$4,345.00 per Intelight traffic controller (x 20 = \$86,900.00)
  - Year 2021 - \$4,450.00 per Intelight traffic controller (x 27 = \$120,150.00)
- The per unit price listed above represents, at minimum, a 30% premium for similar controllers from other manufacturers who meet/exceed the Intelight controller functionality.
  - Comparing to similar traffic controllers procured through public tender, the City can expect to see the following per unit dollar value for year 2021 and 2022:
  - Year 2021 - \$3,400.00 per traffic controller (x 27 = \$91,800.00). This is almost a \$30,000.00 per year savings for the City of Mississauga.



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- The following data, gathered from public bid sites or in person bid results, support our assertion that the City of Mississauga will be paying in excess of at minimum \$1,000.00 more for the Intelight traffic controller than other Canadian cities.
  - RFQ Number: 19H274 - Halifax Regional Municipality - Oct 17, 2019. Tacel was awarded at a per unit price of \$2,682.00/ea.
  - RFT Number: C11-58-17 - City of Hamilton - September 14, 2017. Tacel was awarded at a per unit price of \$2,070.70/ea.

The above information is provided to the city so you may reevaluate your position for a sole source award to Tacel for traffic controllers procured at a higher cost than other municipalities in Canada utilizing a competitive tendering process.

Not only does the price factor play an important role in this request, but since the initial controller evaluation took place in 2014/2015, technology has advanced and there are many other solutions available that should be considered to help continue the City's vision into their smart city initiatives.

Innovative Traffic Solutions, Inc would like to thank Mayor Crombie and the City of Mississauga Councillors for your consideration of this request. Thank you very much for your time.

**Respectfully Submitted,**

Frank Rao, C.E.T.  
 President  
 Innovative Traffic Solutions, Inc

*About Innovative Traffic Solutions, Inc:*

Innovative Traffic Solutions, Inc. (ITS) is a wholly owned Canadian and small business based in Stoney Creek, ON. We are a full service-stocking distributor of McCain Inc and other vendors' products for all of Canada. ITS has been in business for over 20 years, with the intent of supplying not only product but also superior service to the Canadian traffic control and parking marketplace. We currently provide sales, service, assembly, training, and technical support to all end users throughout the Canadian traffic and parking market and their electrical contractors. ITS is in compliance to all Provincial and Federal COVID-19 policies and guidelines.

**MOTION**

Moved by: Ron Starr

Seconded: Carolyn Parrish

**WHEREAS** the use of cannabis products is legal in Canada;

**WHEREAS** the sale of cannabis products is legal through stores approved by the Alcohol and Gaming Commission of Ontario (AGCO) as appointed by the Government of Ontario;

**WHEREAS** The Council of the City of Mississauga passed a resolution to prohibit retail cannabis stores within the City, December 2018 and again June 9, 2021;

**WHEREAS** under the Municipal Act 2001 municipalities are the exclusive authority for zoning and the licensing of businesses within their jurisdictions;

**WHEREAS** the Province lifted the cap on the number of licences that can be issued by AGCO March 2, 2019 resulting in the number of stores in Ontario increasing from 30 to 772 as of June 9, 2021;

**WHEREAS** the AGCO website shows it is approving approximately 30 new locations per week and has not refused a single application based on an objection presented by a Municipal Council including 29 objections by the City of Hamilton which has 47 cannabis stores;

**WHEREAS** the Council of the City of Mississauga is extremely concerned about the proximity of legal cannabis stores to playgrounds, counselling facilities, child care and community centres to name a few sensitive sites;

**WHEREAS** the Council of the City of Mississauga regulates the “clustering” of a variety of businesses and services such as group homes, dental clinics, veterinary hospitals etc. but has no local say on the concentration of legal cannabis stores in our City;

**THEREFORE BE IT RESOLVED:**

**A request on behalf of the Council of the City of Mississauga be forwarded to the Premier of Ontario asking for a reconsideration of the exclusive powers of the AGCO regarding the zoning of legal cannabis stores, recognizing the traditional role of municipalities in such matters as number and location of retail businesses; and further**

**This motion be sent to the Cities of Oakville, Markham and Vaughan as well as to the six MPPs for the City of Mississauga and the Leaders of all Provincial Parties.**

A handwritten signature in dark ink, appearing to read "Ron Starr". The signature is fluid and cursive, with a long horizontal stroke extending to the right.