

## 2021 Projected Licence Renewal Revenue with Relief Options

| Business Type                                                                    | Total Licences Issued | Renewal Licence Fee | Renewal Licence Fee Option 1 | Projected Revenue Option 1 | Renewal Licence Fee Option 2 | Projected Revenue Option 2 | Renewal Licence Fee Option 3 | Projected Revenue Option 3 | Total Revenue          | Ordered Closed for A Period of Time by Regulation |
|----------------------------------------------------------------------------------|-----------------------|---------------------|------------------------------|----------------------------|------------------------------|----------------------------|------------------------------|----------------------------|------------------------|---------------------------------------------------|
| Amusement Arcade                                                                 | 24                    | \$ 323.00           | \$ -                         | \$ -                       | \$ 80.75                     | \$ 1,938.00                | \$ 161.50                    | \$ 3,876.00                | \$ 7,752.00            | Tier 1                                            |
| Adult Book Store                                                                 | 13                    | \$ 233.00           | \$ -                         | \$ -                       | \$ 58.25                     | \$ 757.25                  | \$ 116.50                    | \$ 1,514.50                | \$ 3,029.00            | Tier 1                                            |
| Adult Entertainment Parlour                                                      | 5                     | \$ 5,561.00         | \$ -                         | \$ -                       | \$ 1,390.25                  | \$ 6,951.25                | \$ 2,780.50                  | \$ 13,902.50               | \$ 27,805.00           | Tier 1                                            |
| Auto Service Station (Class A & B)                                               | 764                   | \$ 229.00           | \$ 114.50                    | \$ 87,478.00               | \$ 171.75                    | \$ 131,217.00              | \$ 229.00                    | \$ 174,956.00              | \$ 174,956.00          | Tier 2                                            |
| Auto Service Station (Class C, D & E)                                            | 393                   | \$ 260.00           | \$ 130.00                    | \$ 51,090.00               | \$ 195.00                    | \$ 76,635.00               | \$ 260.00                    | \$ 102,180.00              | \$ 102,180.00          | Tier 2                                            |
| Adult Video Tape Store (Class A)                                                 | 2                     | \$ 268.00           | \$ -                         | \$ -                       | \$ 67.00                     | \$ 134.00                  | \$ 134.00                    | \$ 268.00                  | \$ 536.00              | Tier 1                                            |
| Adult Video Tape Store (Class B)                                                 | 1                     | \$ 233.00           | \$ -                         | \$ -                       | \$ 58.25                     | \$ 58.25                   | \$ 116.50                    | \$ 116.50                  | \$ 233.00              | Tier 1                                            |
| Body Rub Parlour Owner                                                           | 8                     | \$ 6,999.00         | \$ -                         | \$ -                       | \$ 1,749.75                  | \$ 13,998.00               | \$ 3,499.50                  | \$ 27,996.00               | \$ 55,992.00           | Tier 1                                            |
| Billiard Parlour                                                                 | 17                    | \$ 323.00           | \$ -                         | \$ -                       | \$ 80.75                     | \$ 1,372.75                | \$ 161.50                    | \$ 2,745.50                | \$ 5,491.00            | Tier 1                                            |
| Clothing Donation Box                                                            | 12                    | \$ 82.00            | \$ 41.00                     | \$ 492.00                  | \$ 61.50                     | \$ 738.00                  | \$ 82.00                     | \$ 984.00                  | \$ 984.00              | Tier 2                                            |
| Eatery (Restaurant, Retail Food Premise, Take Out, Lunch Counter, City Operated) | 1652                  | \$ 194.00           | \$ -                         | \$ -                       | \$ 48.50                     | \$ 80,122.00               | \$ 97.00                     | \$ 160,244.00              | \$ 320,488.00          | Tier 1                                            |
| Kennel                                                                           | 1                     | \$ 194.00           | \$ -                         | \$ -                       | \$ 48.50                     | \$ 48.50                   | \$ 97.00                     | \$ 97.00                   | \$ 194.00              | Tier 1                                            |
| Methadone (Clinic, Clinical and Pharm)                                           | 2                     | \$ 194.00           | \$ 97.00                     | \$ 194.00                  | \$ 145.50                    | \$ 291.00                  | \$ 194.00                    | \$ 388.00                  | \$ 388.00              | Tier 2                                            |
| Medical Marihuana Production Facility                                            | 1                     | \$ 220.00           | \$ 110.00                    | \$ 110.00                  | \$ 165.00                    | \$ 165.00                  | \$ 220.00                    | \$ 220.00                  | \$ 220.00              | Tier 2                                            |
| Night Club                                                                       | 2                     | \$ 3,466.00         | \$ -                         | \$ -                       | \$ 866.50                    | \$ 1,733.00                | \$ 1,733.00                  | \$ 3,466.00                | \$ 6,932.00            | Tier 1                                            |
| Pawnbroker                                                                       | 3                     | \$ 229.00           | \$ -                         | \$ -                       | \$ 57.25                     | \$ 171.75                  | \$ 114.50                    | \$ 343.50                  | \$ 687.00              | Tier 1                                            |
| Banquet Hall                                                                     | 49                    | \$ 229.00           | \$ -                         | \$ -                       | \$ 57.25                     | \$ 2,805.25                | \$ 114.50                    | \$ 5,610.50                | \$ 11,221.00           | Tier 1                                            |
| Pet Shop                                                                         | 6                     | \$ 225.00           | \$ -                         | \$ -                       | \$ 56.25                     | \$ 337.50                  | \$ 112.50                    | \$ 675.00                  | \$ 1,350.00            | Tier 1                                            |
| Personal Services                                                                | 417                   | \$ 203.00           | \$ -                         | \$ -                       | \$ 50.75                     | \$ 21,162.75               | \$ 101.50                    | \$ 42,325.50               | \$ 84,651.00           | Tier 1                                            |
| Second Hand Goods Shop                                                           | 28                    | \$ 229.00           | \$ -                         | \$ -                       | \$ 57.25                     | \$ 1,603.00                | \$ 114.50                    | \$ 3,206.00                | \$ 6,412.00            | Tier 1                                            |
| Salvage Yard                                                                     | 7                     | \$ 194.00           | \$ 97.00                     | \$ 679.00                  | \$ 145.50                    | \$ 1,018.50                | \$ 194.00                    | \$ 1,358.00                | \$ 1,358.00            | Tier 2                                            |
| Tanning Facility                                                                 | 12                    | \$ 192.00           | \$ -                         | \$ -                       | \$ 48.00                     | \$ 576.00                  | \$ 96.00                     | \$ 1,152.00                | \$ 2,304.00            | Tier 1                                            |
| Tobacco Sales                                                                    | 297                   | \$ 229.00           | \$ 114.50                    | \$ 34,006.50               | \$ 171.75                    | \$ 51,009.75               | \$ 229.00                    | \$ 68,013.00               | \$ 68,013.00           | Tier 2                                            |
| Driving School Instructor                                                        | 356                   | \$ 170.00           | \$ -                         | \$ -                       | \$ 42.50                     | \$ 15,130.00               | \$ 85.00                     | \$ 30,260.00               | \$ 60,520.00           | Tier 1                                            |
| Operator - Refreshment Cart and PDU                                              | 15                    | \$ 166.00           | \$ 83.00                     | \$ 1,245.00                | \$ 124.50                    | \$ 1,867.50                | \$ 166.00                    | \$ 2,490.00                | \$ 2,490.00            | Tier 2                                            |
| Driver - Taxi                                                                    | 1203                  | \$ 175.00           | \$ 87.50                     | \$ 105,262.50              | \$ 131.25                    | \$ 157,893.75              | \$ 175.00                    | \$ 210,525.00              | \$ 210,525.00          | Tier 2                                            |
| Driver - APTV                                                                    | 482                   | \$ 175.00           | \$ 87.50                     | \$ 42,175.00               | \$ 131.25                    | \$ 63,262.50               | \$ 175.00                    | \$ 84,350.00               | \$ 84,350.00           | Tier 2                                            |
| Driver - Limousine                                                               | 10                    | \$ 175.00           | \$ 87.50                     | \$ 875.00                  | \$ 131.25                    | \$ 1,312.50                | \$ 175.00                    | \$ 1,750.00                | \$ 1,750.00            | Tier 2                                            |
| Driver - Tow Truck                                                               | 247                   | \$ 170.00           | \$ 85.00                     | \$ 20,995.00               | \$ 127.50                    | \$ 31,492.50               | \$ 170.00                    | \$ 41,990.00               | \$ 41,990.00           | Tier 2                                            |
| Driver - Refreshment Vehicle                                                     | 10                    | \$ 170.00           | \$ 85.00                     | \$ 850.00                  | \$ 127.50                    | \$ 1,275.00                | \$ 170.00                    | \$ 1,700.00                | \$ 1,700.00            | Tier 2                                            |
| Driver - Ice Cream Truck                                                         | 7                     | \$ 170.00           | \$ 85.00                     | \$ 595.00                  | \$ 127.50                    | \$ 892.50                  | \$ 170.00                    | \$ 1,190.00                | \$ 1,190.00            | Tier 2                                            |
| Driver - AMTV                                                                    | 103                   | \$ 175.00           | \$ 87.50                     | \$ 9,012.50                | \$ 131.25                    | \$ 13,518.75               | \$ 175.00                    | \$ 18,025.00               | \$ 18,025.00           | Tier 2                                            |
| Driving School Operator (In Class)                                               | 36                    | \$ 166.00           | \$ -                         | \$ -                       | \$ 41.50                     | \$ 1,494.00                | \$ 83.00                     | \$ 2,988.00                | \$ 5,976.00            | Tier 1                                            |
| Driving School Operator (Road Only)                                              | 23                    | \$ 166.00           | \$ -                         | \$ -                       | \$ 41.50                     | \$ 954.50                  | \$ 83.00                     | \$ 1,909.00                | \$ 3,818.00            | Tier 1                                            |
| APTV Owner (Regular & Special Access)                                            | 202                   | \$ 336.00           | \$ 168.00                    | \$ 33,936.00               | \$ 252.00                    | \$ 50,904.00               | \$ 336.00                    | \$ 67,872.00               | \$ 67,872.00           | Tier 2                                            |
| All Brokerages                                                                   | 18                    | \$ 490.00           | \$ 245.00                    | \$ 4,410.00                | \$ 367.50                    | \$ 6,615.00                | \$ 490.00                    | \$ 8,820.00                | \$ 8,820.00            | Tier 2                                            |
| Driving School Veh. Owner                                                        | 352                   | \$ 230.00           | \$ -                         | \$ -                       | \$ 57.50                     | \$ 20,240.00               | \$ 115.00                    | \$ 40,480.00               | \$ 80,960.00           | Tier 1                                            |
| Limousine Owner                                                                  | 4                     | \$ 404.00           | \$ 202.00                    | \$ 808.00                  | \$ 303.00                    | \$ 1,212.00                | \$ 404.00                    | \$ 1,616.00                | \$ 1,616.00            | Tier 2                                            |
| AMTV Owner                                                                       | 30                    | \$ 327.00           | \$ 163.50                    | \$ 4,905.00                | \$ 245.25                    | \$ 7,357.50                | \$ 327.00                    | \$ 9,810.00                | \$ 9,810.00            | Tier 2                                            |
| Vendors (Refreshment Carts & PDU)                                                | 10                    | \$ 183.00           | \$ 91.50                     | \$ 915.00                  | \$ 137.25                    | \$ 1,372.50                | \$ 183.00                    | \$ 1,830.00                | \$ 1,830.00            | Tier 2                                            |
| Refreshment Vehicle Owner                                                        | 10                    | \$ 281.00           | \$ 140.50                    | \$ 1,405.00                | \$ 210.75                    | \$ 2,107.50                | \$ 281.00                    | \$ 2,810.00                | \$ 2,810.00            | Tier 2                                            |
| Ice Cream Truck - Veh. Owner - Parks                                             | 1                     | \$ 400.00           | \$ 200.00                    | \$ 200.00                  | \$ 300.00                    | \$ 300.00                  | \$ 400.00                    | \$ 400.00                  | \$ 400.00              | Tier 2                                            |
| Taxi Cab Owner (Regular)                                                         | 661                   | \$ 480.00           | \$ 240.00                    | \$ 158,640.00              | \$ 360.00                    | \$ 237,960.00              | \$ 480.00                    | \$ 317,280.00              | \$ 317,280.00          | Tier 2                                            |
| Taxi Cab Owner (Special Accessible)                                              | 16                    | \$ 299.00           | \$ 149.50                    | \$ 2,392.00                | \$ 224.25                    | \$ 3,588.00                | \$ 299.00                    | \$ 4,784.00                | \$ 4,784.00            | Tier 2                                            |
| Tow Truck Owner                                                                  | 391                   | \$ 603.00           | \$ 301.50                    | \$ 117,886.50              | \$ 452.25                    | \$ 176,829.75              | \$ 603.00                    | \$ 235,773.00              | \$ 235,773.00          | Tier 2                                            |
| Building Renovator (General & Special)                                           | 115                   | \$ 194.00           | \$ 97.00                     | \$ 11,155.00               | \$ 145.50                    | \$ 16,732.50               | \$ 194.00                    | \$ 22,310.00               | \$ 22,310.00           | Tier 2                                            |
| Paving Contractor                                                                | 19                    | \$ 194.00           | \$ 97.00                     | \$ 1,843.00                | \$ 145.50                    | \$ 2,764.50                | \$ 194.00                    | \$ 3,686.00                | \$ 3,686.00            | Tier 2                                            |
| Contractor (Plumbing, Heating, and Drain Laying Contractors)                     | 207                   | \$ 194.00           | \$ 97.00                     | \$ 20,079.00               | \$ 145.50                    | \$ 30,118.50               | \$ 194.00                    | \$ 40,158.00               | \$ 40,158.00           | Tier 2                                            |
| Trades Master (Plumber, Heater & Drain Layer)                                    | 195                   | \$ 194.00           | \$ 97.00                     | \$ 18,915.00               | \$ 145.50                    | \$ 28,372.50               | \$ 194.00                    | \$ 37,830.00               | \$ 37,830.00           | Tier 2                                            |
| Auctioneer                                                                       | 2                     | \$ 229.00           | \$ -                         | \$ -                       | \$ 57.25                     | \$ 114.50                  | \$ 114.50                    | \$ 229.00                  | \$ 458.00              | Tier 1                                            |
| Body Rub Attendant                                                               | 94                    | \$ 413.00           | \$ -                         | \$ -                       | \$ 103.25                    | \$ 9,705.50                | \$ 206.50                    | \$ 19,411.00               | \$ 38,822.00           | Tier 1                                            |
| Second Hand Employee                                                             | 2                     | \$ 194.00           | \$ -                         | \$ -                       | \$ 48.50                     | \$ 97.00                   | \$ 97.00                     | \$ 194.00                  | \$ 388.00              | Tier 1                                            |
| Trader (Hawker/Peddler)                                                          | 39                    | \$ 194.00           | \$ -                         | \$ -                       | \$ 48.50                     | \$ 1,891.50                | \$ 97.00                     | \$ 3,783.00                | \$ 7,566.00            | Tier 1                                            |
| Parking Lot                                                                      | 89                    | \$ 194.00           | \$ 97.00                     | \$ 8,633.00                | \$ 145.50                    | \$ 12,949.50               | \$ 194.00                    | \$ 17,266.00               | \$ 17,266.00           | Tier 2                                            |
| Vehicle Pound Facility                                                           | 22                    | \$ 616.00           | \$ 308.00                    | \$ 6,776.00                | \$ 462.00                    | \$ 10,164.00               | \$ 616.00                    | \$ 13,552.00               | \$ 13,552.00           | Tier 2                                            |
| <b>Totals</b>                                                                    | <b>8687</b>           |                     |                              | <b>\$ 747,958.00</b>       |                              | <b>\$ 1,305,333.25</b>     |                              | <b>\$ 1,862,708.50</b>     | <b>\$ 2,229,501.00</b> |                                                   |
| <b>Projected Variance</b>                                                        |                       |                     |                              | <b>(1,481,543)</b>         |                              | <b>(924,168)</b>           |                              | <b>(366,793)</b>           |                        |                                                   |