# **Corporate Report**



Date: January 18, 2022

To: Chair and Members of General Committee

From: Shari Lichterman, CPA, CMA, Commissioner of Corporate Services and Chief Financial Officer

Originator's files:

Meeting date: February 23, 2022

## **Subject**

Single Source Procurements Related to 2022 – Q1 Information Technology (IT) Contracts (File Ref: PRC000024, PRC000440, PRC000856, PRC002830, PRC003374)

#### Recommendation

- That the single source procurements for software licensing, subscription services, professional services, and maintenance and support related to five (5) Information Technology contracts listed in Appendix 1 of the report dated January 18, 2022, from the Commissioner of Corporate Services and Chief Financial Officer entitled, "Single Source Procurements related to 2022 – Q1 Information Technology (IT) Contracts (File Ref: PRC000024, PRC000440, PRC000856, PRC002830, PRC003374)" be approved.
- That the Purchasing Agent or designate be authorized to execute all contracts and the
  necessary amendments and related ancillary documents to extend the term of the
  contracts and to increase the value of the contracts with the vendors as identified in
  Appendix 1 of this report, in accordance with the City's Purchasing By-law 374-06, as
  amended.
- 3. That the Purchasing Agent or designate be authorized to execute the necessary amendments to increase the value of the contracts between the City and vendors listed in Appendix 1 of this report for additional products, software licensing, subscription services, professional services, consulting services, and maintenance and support, including additional features and modules, as required by the City for the purpose of accommodating growth or to ensure business continuity, if the funding for such contract value increase has been approved by Council.
- 4. That the products, software and subscriptions listed in Appendix 1 of this report be approved as a City Standard for the duration of their respective contracts, and for any additional period should the City exercise its option to extend the term of the contract, in accordance with the City's Purchasing By-law 374-06, as amended.

General Committee 2022/01/18 2 **11.8** 

# **Executive Summary**

Maintaining critical business functions supported by IT technology requires yearly
contract renewals and extensions to ensure that they are on current vendor-supported
versions, secure from security threats and that they allow for patching.

- Consolidating multiple IT contract expirations and renewals into a single quarterly
  Corporate Report provides efficiencies and reduces the quantity and frequency of reports
  to Council and the associated touch points and effort in scheduling, authoring,
  collaborating, and approving them.
- The approval of this report would allow the specific IT vendor contracts identified in Appendix 1 to be executed, amended and extended, as required, ensuring the IT systems listed in Appendix 1 are on vendor-supported versions providing business continuity to the City for the services that are dependent on them.

### **Background**

Currently Information Technology (IT) manages over 150 contracts for hardware, software and services for the City. This number increases annually as the City embraces new business driven technologies required to improve service delivery for residents and staff. These contracts directly support business service delivery as well as critical IT infrastructure that "keep the lights on" and occasionally introduce newer IT technologies. IT has an established operational work plan for contract renewals/extensions and/or new procurements to replace existing contracts, which will expire over the next twelve months.

The consolidation of these contract renewals into a single Corporate Report is more efficient and effective in providing a measured, pro-active approach to single source IT procurements and contract renewals. This Corporate Report is consolidating five (5) individual Corporate Reports into a single Corporate Report for the first (1st) quarter of 2022. This consolidated approach will improve the visibility to IT contract renewals and procurements to Council and greatly reduce staff touch points and effort required to schedule, author, and approve IT Corporate Reports.

# **Comments**

IT follows approved City processes for procuring software, professional services, maintenance and support and subscription services through a balance of competitive procurements, single source procurements, and contract renewals/extensions. IT, Materiel Management and the business are requesting the approval of five (5) single source procurements and expiring contracts for Q1 2022 that are identified in Appendix 1 of this report. The approval of this report would allow the specific IT procurements and contracts identified in Appendix 1 to be executed, amended and extended, as required, ensuring business continuity and no service disruption to business units, which are dependent on these systems.

General Committee 2022/01/18 3 11.8

#### Purchasing By-law Authorization

Five (5) contracts for Q1 of 2022. These contracts will be executed under Purchasing By-law 374-06, Schedule "A" using the Single/Sole Source Acquisition justification clauses shown below, and the supporting rationale for each single/sole source contract detailed in Appendix 1, which has been reviewed and approved by Materiel Management:

- (a) (iv) The complete item, service, or system is unique to one vendor and no alternative or substitute exists within Canada
- (b) (vi) The solicitation of competitive Bids would not be economical to the City
- (b) (xi) A need exists for compatibility with, or for the maintenance and support of a City Standard and there are no reasonable alternatives, substitutes, or accommodations

## **Financial Impact**

The required contracts identified in Appendix 1 represent a total estimated spend of \$632,964.80 for the new contract terms. The total estimated value of the existing contracts will increase from \$2,513,947.20 to approximately \$3,146,912.00 as a result of the requested changes. The recommended contracts will be funded from IT operating GL account 715516 through various cost centres and capital budgets for 2022 and beyond, with any increases subject to budget approvals. The financial detail for each contract can be found in Appendix 1.

#### Conclusion

It is critical for IT to maintain support to key business systems that rely on IT technology to manage their day-to-day work. By moving these specific contracts forward as proposed in this report, the City will ensure continued service delivery in the respective service areas that are reliant on these IT systems.

### **Attachments**

Appendix 1: Statement of Work

Shari Lichterman, CPA, CMA, Commissioner of Corporate Services and Chief Financial Officer

Prepared by: Chris Smorenburg, Business Analyst Contract Management, Architecture & Innovation