

Procurement No.	Vendor	Description	Expiry Date	Requested Extension / Renewal Term	Contract \$ Value To-Date	Est. \$ Value of Extension Term	New Est. Total Contract \$ Value	Scope of Work (SOW)	Rationale to Support Justification
SINGLE SOURCE JUSTIFICATION CRITERIA: (a) (iv) The complete item, service, or system is unique to one vendor and no alternative or substitute exists within Canada									
PRC003374	Cvent Canada, Inc.	Event Planning Marketing and Management Software - System used by the Tourism Division to attract event planners to City of Mississauga businesses	2022/04/30	up to 5 years	\$31,594.00	\$ 115,258.00	\$ 146,852.00	Annual Subscription for Cvent Software and Tourism Mississauga's Public Cvent Marketing webpage. Integration with Simpleview Customer Relationship Management Solution. Account management support. Marketing and Advertising Services.	1) Cvent is required for Tourism Mississauga due to the out of the box integration capabilities with Tourism Mississauga's Customer Relationship Software: Simpleview. Simpleview does not integrate with other event management solutions. 2) None of the comparable solutions in the market including Eventbrite, Hubilo and Whova have a global reach such as Cvent. Cvent is unique due to its large network of over 280,000 hotels, venues, and event planners. 3) The services provided by Cvent give Tourism Mississauga access to this large network which is critical for its goal of driving business events tourism to venues in Mississauga.
SINGLE SOURCE JUSTIFICATION CRITERIA: (b) (iv) The solicitation of competitive Bids would not be economical to the City									
PRC002830	Stantec Consulting Ltd.	Road Pavement Management System (RPMS) - RoadMatrix	2024/01/31	up to 7 years	\$100,000.00	\$ 45,000.00	\$ 145,000.00	Maintenance and support of existing 3 licenses of the Road Pavement Management System (RPMS) - RoadMatrix; includes unlimited break/fix service, Software Assurance for major version upgrades, software patches, bug fixes, and minor version upgrades by certified system engineers. IT Professional Services (Data Migration, Loading, Configuration & Training).	1) Staff review of system needs and planning for the procurement and integration of a replacement solution to the RoadMatrix RPMS determined that it would be more cost effective for the City to seek an extension of the current contract with Stantec than to procure a new system for similar services to provide a road pavement management system. 2) Analysis of capital and operating costs to extend the current system vs. procure a new system resulted in an estimated cost savings of \$420,000 over the contract extension period. 3) No additional labor and contract costs would be incurred to implement and integrate the existing system into the City's technology infrastructure and no additional staff training would be required.

STATEMENT OF WORK

11.8 Appendix 1

Procurement No.	Vendor	Description	Expiry Date	Requested Extension / Renewal Term	Contract \$ Value To-Date	Est. \$ Value of Extension Term	New Est. Total Contract \$ Value	Scope of Work (SOW)	Rationale to Support Justification
SINGLE SOURCE JUSTIFICATION CRITERIA: (b) (xi) A need exists for compatibility with, or for the maintenance and support of a City Standard and there are no reasonable alternatives, substitutes, or accommodations									
PRC000024	Rizing Solutions Canada Inc.	SAP SuccessFactors Professional Services	2022/08/06	3 years	\$ 1,640,192.00	\$ 225,000.00	\$1,865,192.00	SuccessFactors sustainment professional services	1) SAP was designated as a continued City Standard for the ten year period of January 2016 to December 2025 through GC-0014-2016. 2) Rizing is a licensed and certified SAP partner capable of provisioning SAP SuccessFactors. In 2017, Rizing was the successful proponent in a competitive RFP process for the implementation of SAP SuccessFactors at the City. 3) Rizing has current in depth knowledge of the City's implementation and the skills and abilities to provide the ongoing services required to support implementation of new releases, changing business requirements and technical support for the entire SuccessFactors suite. 4) The contract with Rizing is based on fixed rate fees and a change in supplier would not be feasible for technical and economic reasons, as it would cause significant business disruption and duplication of costs for the City.
PRC000856	Energy Hippo, Inc.	Enterprise Energy Management Suite (EEMS) in Corporate Services - system is used by the Energy Management team to manage utility usage (electricity, gas, water) at the City. EEMS is also used in conjunction with SAP Concur to support utility billing activities	2022/03/31	up to 5 years	\$446,900.00	\$ 195,250.00	\$ 642,150.00	Annual Maintenance and Support for EEMS Professional Services for EEMS upgrade every other year Annual block of ten hours of Professional Services on as-needed basis	1) Since 2015, Energy Management has been using EEMS in conjunction with SAP to support utility billing activities including receipt of invoices, validation, assessment and payment reconciliation. 2) Energy Hippo EEMS was designated a continued City Standard from April 1, 2018 to March 31, 2022 through GC-0436-2018. 3) Since 2019, the SAP Concur module and EEMS Suite are being used in conjunction with manual procedures to validate and pay thousands of utility invoices each year. 4) The automated processes developed by Energy Hippo are reducing data input errors, reducing delays and challenges with validating payments with consumption details, and reducing over payment to the utilities due to utility billing errors. 5) The extension term of up to 5 years will allow Energy Management to maintain business continuity while researching other options and the possibility of moving to a new solution.
PRC000440	Hootsuite Inc.	Hootsuite Enterprise Social Media Management Solution - Social media management tool	2022/09/08	up to December 31, 2023	\$295,261.20	\$ 52,456.80	\$ 347,718.00	License, maintenance & support, professional services	1) The City uses Hootsuite to communicate, increase awareness and engagement, manage the City brand, mitigate risk, provide customer service, increase traffic, sales and attendance, and communicate to the public in emergencies. 2) Hootsuite was designated a continued City Standard from September 9, 2017 to September 8, 2022 through GC-0487-2017. 3) A new competitive HVA procurement to replace Hootsuite (PRC003256) is underway, anticipated to be publically posted in 2022. The new procurement is anticipated to be a comprehensive Request for Negotiated Proposal (RFNP), which will require several months to complete. 4) The single source extension of the current contract with Hootsuite up to December 31, 2023 will ensure business continuity until the transition to a new solution is completed.
TOTALS					\$2,513,947.20	\$632,964.80	\$3,146,912.00		

OPERATING BUDGET ESTIMATED FORECAST FOR 2022-2030										
Procurement No.	Vendor	Description	Requested Extension / Renewal Term	2022	2023	2024	2025	2026	2027-2030	TOTAL
PRC003374	Cvent Canada, Inc.	Annual Subscription for Cvent Software and Tourism Mississauga's Public Cvent Marketing webpage.	up to 5 years to 2027/04/30	\$ 16,250.00	\$ 17,060.00	\$ 17,910.00	\$ 18,810.00	\$ 19,750.00		\$ 89,780.00
		Integration with Simpleview Customer		\$ 25,478.00	\$ -	\$ -	\$ -	\$ -		\$ 25,478.00
PRC000856	Energy Hippo, Inc.	Annual Maintenance and Support for EEMS	up to 5 years to 2027/03/31	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00	\$ 32,000.00	\$ 32,000.00		\$ 154,000.00
		Professional Services for EEMS		\$ 10,000.00		\$ 10,000.00		\$ 10,000.00		\$ 30,000.00
		Annual block of ten hours of Professional Services on as-needed basis		\$ 2,250.00	\$ 2,250.00	\$ 2,250.00	\$ 2,250.00	\$ 2,250.00		\$ 11,250.00
PRC000440	Hootsuite Inc.	License, maintenance & support, professional services	up to 2023/12/31	\$ 26,228.40	\$ 26,228.40					\$ 52,456.80
PRC000024	Rizing Solutions Canada Inc.	SAP SuccessFactors Professional Services	3 years to 2025/08/06		\$ 75,000.00	\$ 75,000.00	\$ 75,000.00			\$ 225,000.00
PRC002830	Stantec Consulting Ltd.	Maintenance and support of existing Road Pavement Management System (RPMS) - RoadMatrix	up to 7 years to 2031/01/31			\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 20,000.00	\$ 35,000.00
		IT Professional Services (Data Migration, Loading, Configuration & Training)				\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 4,000.00	\$ 10,000.00
TOTALS				\$ 110,206.40	\$ 150,538.40	\$ 142,160.00	\$ 135,060.00	\$ 71,000.00	\$ 24,000.00	\$ 632,964.80