Mississauga Economic Update

Presentation to Budget Committee January 2023



Presentation Outline

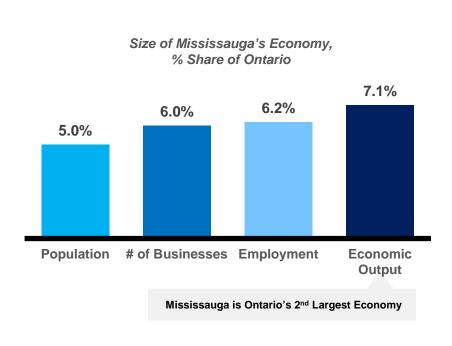
Mississauga's Economic Fundamentals

Local Employment &Business Investment Trends

EconomicDevelopment Priorities

Mississauga's Economic Fundamentals

Measuring the Strength & Resilience of Mississauga's Economy



Source: City of Mississauga, Economic Development Office

Amongst Canada's 10 Largest Cities

Industry	Size Rank
Aerospace & Air Transportation	1 st
Automotive	1 st
Finance & Insurance	5 th
Food & Beverage	3 rd
ICT	4 th
Life Sciences	2 nd
Smart Logistics	2 nd

Mississauga is the only city that ranks 5th or higher in industry size and concentration (share of total employment) for each key sector

Source: Statistics Canada, Canadian Business Counts, June 2021. City of Mississauga Economic Development Office calculations

Testing Our Resilience



Top Business Obstacles over the Next Three Months, 2022 Q4















RISING INTEREST **RATES & DEBT COSTS**









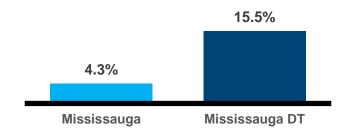


RECRUITING & RETAINING SKILLED EMPLOYEES



Mississauga-based Employers' Staff Working Fully/Partially Remotely (2022)





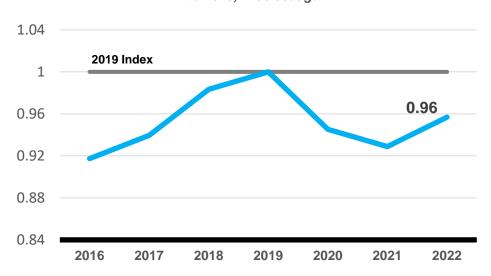
Source: City of Mississauga, 2022 Employment Survey. Statistics Canada, Census Profile

Source: Statistics Canada, Business Conditions Survey, Toronto CMA / Icons Used: Flaticon.com

Local Employment & Business Investment Trends

Core Economic Indicators For Residents & Business

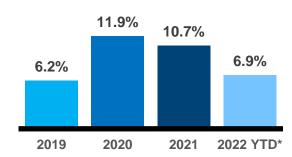
Business Activity Indexed to 2019, Mississauga



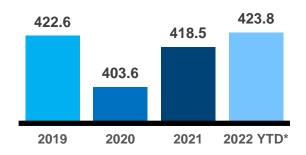
Source: City of Mississauga, Economic Development Office. Business counts weighted by employment range

Unemployment Rate, Mississauga Residents

6.2



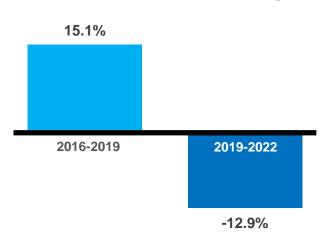




Source: Statistics Canada, Labour Force Survey. *Jan-Nov

Business Growth Continues To Be Uneven

Business Growth of Locally Oriented Industries in Mississauga*



*Includes retail, personal services, food & accommodation and arts, recreation & entertainment

Source: City of Mississauga, Economic Development Office

Lingering Effects of the Pandemic Survey

Question 1: Current debt level higher than before the pandemic.



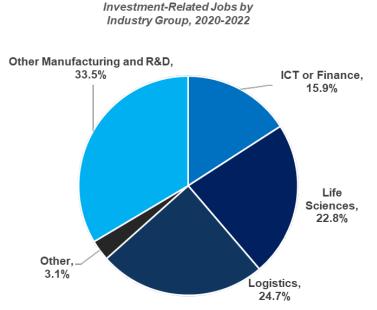
Question 2: Business obstacles over the next three months; Attracting new or returning customers.

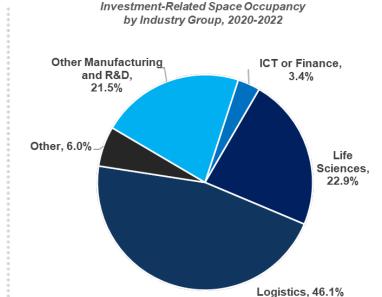


Source: Statistics Canada, Business Conditions Survey, 2022 Q4, Toronto CMA

Business Investment Trends

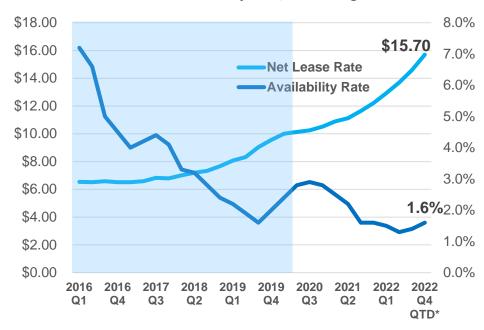






Industrial Market Trends

Industrial Net Lease & Availability Rate, Mississauga



Source: CoStar Analytics, *Oct-Nov

Since the start of 2020, Mississauga 2aw:

3.9M +

3.2M +

SQ. FT. NET INCREASE IN INDUSTRIAL OCCUPANCY

SQ. FT. OF NEWLY BUILT SPACE

In the first 10 months of 2022, Mississauga saw:

\$490M +

IN APPROVED INDUSTRIAL BUILDING PERMITS

Higher than any previous year

Net Lease Rate

\$15.70 Mississauga

\$15.46
Toronto Region

Availability Rate



Mississauga & Toronto Region

Source: CoStar Analytics, *2022QTD Oct-Nov. Building Permits: City of Mississauga, Building Reports

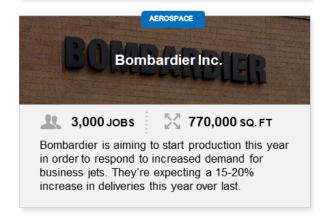
Notable Recent Industrial Investments



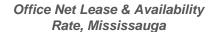
The Core will address a regional need for life sciences laboratory space and by doing so, strengthen Mississauga's position as a leading life sciences cluster

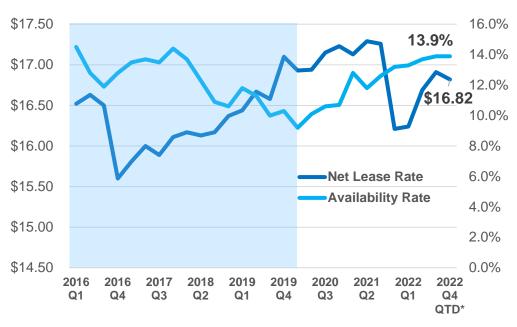






Office Market Trends



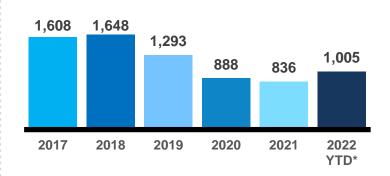


Source: CoStar Analytics. *Oct-Nov

↓622,000 sq. FT

NET DECREASE IN OFFICE OCCUPANCY SINCE START OF 2020

Office Leasing Activity, Mississauga (000's SF)



Source: CoStar Analytics. *YTD Jan-Nov

Notable Recent Office Investments



30 JOBS

50 2.500 sq. FT

Launched its largest Canada office at Meadowvale Corporate Centre. USEReady focuses on meeting business' needs in AI, big data and software development solutions.



150 JOBS

20,000 sq. FT

One of North America's fastest growing cloudbased enterprise software and digital marketing companies. BoomerangFX recently won the Digital Disruptor Award from ITWorld Canada in May.



100 JOBS

1,443 sq. ft

Billennium IT opened a new North American

Head guarters that will focus on supporting the life sciences sector in the areas of AI, machine learning, business intelligence, computerized systems validation, and Python programmers.



500 JOBS 50,000 SQ. FT

Opened a new digital development centre that will train, upskill, and reskill employees in the technologies needed to help Canadian businesses accelerate their digital transformation.



Opened a new digital acceleration centre that will deliver services in digital and analytics solutions, cloud consulting and migration, cybersecurity, IT infrastructure, and application services.

Economic Development Priorities

2023 Economic Development Priorities

EDO will continue to deliver on the priorities and actions outlined in the City's Economic Development Strategy (2020-2025) and Economic Recovery Plans with a focus on:











Inclusive & Sustainable Growth

Thank you

Christina Kakaflikas Director, Economic Development