

#### Sale of Fireworks in Mississauga

Prepared for: Mayor and Council January 18, 2023

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## About Kaboom

- 33 years in business
- Locally owned small business
- Employs up to 200+ people seasonally
- Quality focused retailer and wholesaler
- Industry leader
- Works closely with regulators and retailers to ensure safety and compliance with regulations.



# **Types of Fireworks**

- Federal Explosives Act
  - F2 classification Professional display
  - F1 classification Consumer use
- Consumer use fireworks
  - Aerial
    - Mortars, Roman Candles, Cakes, Barrages,
    - Typically 85%-90% of sales
  - Ground Effects & Sparklers
    - Fountains, Pinwheels, Spinners, etc.
    - Sparklers
    - Typically 10-15% of sales





# **Staff Training**

- Training program for all employees
  - Training program details
    - Handling & Storage
    - Safe use, safety instructions
    - Sales including minimum age
- Education for wholesale customers (ie Big Box Retailers)
  - Understand the explosives regulations
  - Understand municipal bylaws for the sale and use of fireworks





## **Inspections and Permits**

- Inspections by the Mississauga Fire Dept integral to current permit process
  - Prior to each selling season in storefronts
  - Prior to each holiday selling period in mobile stores
- Inspectors verify that set-up and sales comply with all regulations
- Sale permits are only issued once fire inspections are fully passed
- Random inspections are common



## Kaboom Temporary Stores

- Among the safest sites possible
- 8 ft wide entrance/exit
- Permanent steel shelves
- Products displayed in lots
- 2 Fire extinguishers(Certified)
- No Smoking signs
- Safe distance to roadways/buildings
- Pylons to mark safe distances
- Non-Self Serve presently





### Where to sell Fireworks

- Safety advantages to selling in mobile stores and fireworks-only stores
  - All staff trained in sales and handling of fireworks
  - Customers fully aware of their proximity to fireworks
  - Fireworks can easily be attended to at all times
  - Shelving, lot dividing protocols can be maintained
  - Safest most compliant stores for sale of fireworks



### **Insurance Coverages**

- Kaboom carries \$5M liability insurance
- Policy names the City of Mississauga as additional Insured
- This has been required for Mobile stores for many years
- Currently not required for store fronts
  - This could provide a challenge for many other retailers



## **Temporary Permit by Holiday**<sup>7.4.</sup>

- Already a requirement for mobile stores
- Kaboom only operates for Victoria Day and Canada Day in mobile locations
- Many retailers do not operate for Diwali and Lunar New Year
- Inspections for permit require fireworks display to be set up prior to inspection
- Arbitrary Sales deadline of 7 PM
  - Not possible in larger chain stores
  - Customers may be waiting in line to purchase when time hits
  - Displays will not be able to be removed and re-installed



### Fees per Permit

- Escalated permits costs \$1000 and application per holiday
  - Will reduce the number of stores able to sell
  - Likely completely remove availability for Diwali and Lunar New Year
- Requirements for permits/Inspections per holiday
  - Already a requirement for mobile stores
  - Storefront inspections and permits occur once per year, per location
- Current costs: Mobile stores
  - Vendor License, Site inspection, Fire inspection, Operator licenses per employee
- Current costs: Storefronts
  - Vendor License, Fire inspection



## Landlord Responsibility

- Holding Landlords responsible to for violations incurred by their tenants will make it difficult for tenant to sell fireworks
- Building owners will not agree to allow the sale of consumer Fireworks if this is implemented
- Will effectively ban sales of Fireworks in Mississauga



### **Consumer Interaction**

- Providing customers with set of safety instructions is already a requirement
  - Mississauga has its own pamphlet that we are required to distributed with each sale
  - Inspectors confirm availability at time of inspection
- Minimum Age of 18 to purchase is a requirement of the Explosives Act.
- Logging of addresses of purchasers will be difficult
  - May be considered an invasion of privacy
  - Big Box retailers are unlikely to agree
  - Many customers purchase to display fireworks at locations other than their home



### Home Kit Size and Day of Use<sup>7.4.</sup>

- Vast majority of kits do not exceed 22.68 kg or 50 lbs.
  - This restriction could be considered arbitrary and potentially excessive
  - Customers may choose to combine purchases or purchase at multiple locations to get around this restriction
- Restricting day of use should be carefully considered
  - Large number of residents typically discharge fireworks the day before the holiday
  - Restrictions of this type might compromise religious freedoms

