Lines of Business	SAP Products & Services	Description
Human Experience	SuccessFactors Recruiting	A cloud-based recruiting management solution
Management (HXM)	Execution and Marketing	
Human Experience	SuccessFactors Onboarding	A cloud-based employee onboarding solution
Management (HXM)		
Human Experience	SuccessFactors Learning	A cloud-based eLearning management solution
Management (HXM)		
Human Experience	SuccessFactors Performance &	A cloud-based employee performance and goals
Management (HXM)	Goals	management solution
Human Experience	SuccessFactors Compensation	A cloud-based employee compensation management
Management (HXM)		solution
Human Experience	SuccessFactors Succession &	A cloud-based succession and career development
Management (HXM)	Career Development	management solution
Human Experience	SAP Signature Management by	A cloud-based secure digital signature solution for HR
Management (HXM)	DocuSign, HR	eDocuments
Human Experience	SAP SuccessFactors Preferred	SAP Preferred Success helps fast track and drive value
Management (HXM)	Success	through a proactive partnership, insight-driven
		recommendations, release guidance, targeted learning
		programs, and service-level agreements (SLA) for enhanced
		support
Human Experience	SAP SuccessFactors HCM Test	A test environment to install and test new releases before
Management (HXM)	Tenant in Test Environment	applying to the production environment
Human Experience	SuccessFactors Employee Central	A cloud-based human resources information system (HRIS)
Management (HXM)		software that manages user profiles, organizational charts,
		global benefits administration, and absence management.
		Includes test environments.
Human Experience	SuccessFactors Employee Central	A cloud-based next generation global payroll process
Management (HXM)	Payroll	automation solution that seamlessly integrates with a leading
		next-generation core HR system, SuccessFactors Employee
		Central. Includes test environments.

Lines of Business	SAP Products & Services	Description
Human Experience	SuccessFactors Time Tracking	A cloud-based solution to manage and track attendance
Management (HXM)		including salaried and hourly employees through advanced
		capabilities to streamline time-entry, automate pay-rules, and
		improve approval processes. Includes test environments.
Human Experience	SAP SuccessFactors Workforce	A cloud-based people analytics solution to make HR
Management (HXM)	Analytics	decisions based on accurate workforce intelligence
		predefined HR and talent metrics, data. The solution offers
		an extensive catalog of trend tracking, and actionable
		analytics. It can also integrate data from multiple workforce
		management systems.
Human Experience	SAP SuccessFactors Employee	A cloud-based HR service delivery solution that provides
Management (HXM)	Central Service Centre	employees with an integrated knowledge base that provides
		personalized HR policy information and the ability to reach
		out to the HR help desk directly through the system by phone
		or by e-mail
Human Experience	SAP SuccessFactors Document	A cloud-based solution to centrally store, manage, and create
Management (HXM)	Management Core by OpenText	documents as part of the digital employee record, increasing
		efficiency and reducing costs. Retention management is
		included. Speed-up HR processes and
		increase productivity by automating the creation
		of documents such as letters and contracts. Integrated,
		compliant, and cost-effective document management build
		and maintain a digital record of employees.
SAP S/4 HANA	SAP S/4 HANA Enterprise ERP on	SAP on-premise ERP licenses including annual maintenance
	premise licenses and annual	and support fees
	maintenance and support fees for:	
	SAP Application Professional	
	SAP Application Limited	
	Professional	
	<ul> <li>SAP Application Employee</li> </ul>	

Lines of Business	SAP Products & Services	Description
	<ul> <li>SAP Application Employee Self Service (ESS)</li> <li>SAP Manager Self Serve (MSS)</li> <li>SAP Application Developer</li> <li>Payroll Processing</li> <li>Exchange Infrastructure (XI)         Base Engine</li> <li>Business Connector</li> <li>SAP Productivity Pak by Ancile (professional, Limited Professional and Employee)</li> <li>Business Objects Enterprise Premium (CPUs)</li> <li>Business Objects Web Intelligence (CPUs, Users)</li> <li>SAP Contract, Lease and Real Estate Management</li> <li>SAP Worker User</li> <li>SAP Mobile Platform</li> <li>SAP Mobile Platform Developer</li> </ul>	
SAP S/4 HANA	<ul> <li>SAP S/4 HANA Cloud (RISE) including:</li> <li>SAP Application Professional</li> <li>SAP Application Limited Professional</li> <li>SAP Application Employee</li> <li>SAP Application Employee Self Service (ESS)</li> <li>SAP Manager Self Serve (MSS)</li> <li>SAP Application Developer</li> <li>Payroll Processing</li> <li>Exchange Infrastructure (XI) Base Engine</li> </ul>	A cloud-based SAP S/4 ERP with Application Managed Services

Lines of Business	SAP Products & Services	Description
	<ul> <li>Business Connector</li> <li>SAP Productivity Pak by Ancile (professional, Limited Professional and Employee)</li> <li>SAP Contract, Lease and Real Estate Management</li> <li>SAP Worker User</li> <li>SAP Mobile Platform</li> <li>SAP Mobile Platform Developer</li> </ul>	
SAP S/4 HANA	SAP S/4 HANA Application Managed Services	Application Managed Services available for SAP S/4 HANA Cloud (RISE)
SAP S/4 HANA	SAP S/4 HANA or S/4 HANA Cloud for Advanced Accounting & Financial Close	Centralizes and standardizes financial closing procedures tracking both scheduled and event driven automation to accelerate the closing process, reduce cost and enhance accuracy and reliability
SAP S/4 HANA	S/4 HANA Cloud Cash/Treasury Management	A cloud-based solution to manage every activity associated with cash, payments, liquidity, risk, and compliance by simplifying working capital, risk management and compliance
SAP Business Technology Platform (BTP)	SAP Analytics Cloud	A cloud-based solution for business intelligence, predictive analytics, and planning functionality.
SAP Business Technology Platform (BTP)	SAP Analytics Cloud for Planning, Predictive Professional Edition	A cloud-based solution for business intelligence, predictive analytics, and planning capabilities. It allows for the creation of sophisticated planning models for use by finance, controlling, or other departments that seek to systematically plan against goals and budgets
SAP Business Technology Platform (BTP)	SAP Build Process Automation, advanced	A cloud-based solution that enables users (via a low-code / no-code user experience) to create workflows, manage decisions, gain comprehensive process visibility, and configure processes. It allows users to build, run, and

Lines of Business	SAP Products & Services	Description
		manage workflows and to digitalize and automate decision-
		making. It enables process excellence, process
		transparency, and process transformation by providing one
		view of the process.
SAP Business	SAP Build Apps	A cloud-based solution to build and extend business
Technology Platform		applications (UI, data and application integration, workflows,
(BTP)		built-in functions) in a no-code development environment and
		run them productively.
SAP Business	SAP Build Work Zone, standard or	A cloud-based solution to enable organizations to create
Technology Platform	premium edition	personalized, role-based business sites that provide
(BTP)		employees access to the applications, processes, and tasks
		they need to get their job done effectively
SAP Business	SAP Integration Suite, standard or	A cloud-based solution to simplify integrations for SAP and
Technology Platform	premium edition	non-SAP applications – in the cloud and on premise.
(BTP)		Unlimited SAP-to-SAP messages with prebuilt integration
		packs. Cloud Integration for custom integration scenarios
		with more than 1,500 prebuilt integrations for SAP and e-
		government applications with update notifications
SAP Business	SAP Business Technology Platform	A cloud-based solution to deliver seamless and scalable
Technology Platform	(BTP) –	access to mission-critical business data. It provides a unified
(BTP)	SAP Datasphere	experience for data integration, data cataloging, semantic
		modeling, data warehousing, data federation, and data
		virtualization.
Customer Experience	SAP Service Cloud	A cloud-based holistic customer service solution providing an
(CX)		extensible framework for all service processes across the
		enterprise. It enables comprehensive AI driven end-to-end
		process orchestration and collaboration, ensuring efficient
		and complete response and resolution. From basic inquiry to
		complex case management this omnichannel-enabled single

Lines of Business	SAP Products & Services	Description
		workspace goes beyond traditional customer service driving
		high customer satisfaction for organizations.
SAP Learning	SAP eLearning Hub	A cloud-based guided premium learning offering with access
		to learning content and certification exam attempts, expert
		guidance in digital live sessions, on-demand hands-on
		practice systems, and advanced analytics and learning
		management functionalities
SAP Professional	SAP Professional Services	SAP Professional Services
Services		