LIST OF SINGLE SOURCE PROCUREMENTS

SINGLE SOURCE JUSTIFICATION (SSJ) CRITERIA:
  (a) **The Goods and/or Services are only available from one Supplier due to a statutory or market based monopoly;**
  (c) **The Goods and/or Services are unique to one particular supplier and no reasonable alternative or substitute exists due to exclusive rights such as patent, copyright or license;**
  (h) **For additional Goods and/or Services from the original Supplier that were not included in the original Procurement, if the change of Supplier for such additional Goods and/or Services cannot be made for:**
        (i) Economic or technical reasons such as requirements of interchangeability or interoperability with existing equipment, software, services or installations procured under the initial Procurement; and
        (ii) Would cause significant inconvenience or substantial duplication of costs for the City.

Procurement No.	Supplier	Technology Description	Current Contract Expiry Date	Requested New Term	Est. New Contract $ Value for 2025-2033	Scope of Work (SOW)	SSJ Criteria	Rationale to Support Justification
PRC001214 (Contract Increase and Extension)	Safe Software Inc.	FME Platform for Geospatial and GIS Data (flexible Data Processing i.e. Extract, Transfer and Load (ETL) data replication & synchronization)	2026/11/27	Up to 5 years to 11/27/2031	$ 395,000.00	1. Maintenance and Support 2. Additional Licenses 3. Annual Subscriptions 4. Data Integration of GIS to all other systems 5. Training & Professional Services	C	**1. About the Product:** FME is a low code development platform used to create workflows for data translation, automation, data format and coordinate conversion utilized in migration data from one application system to another. **2. SSJ Criteria:** • Safe Software Inc. holds sole ownership and distribution rights for their Extract, Transform, Load (ETL) products facilitating data read/write operations to ESRI Geodatabase. Due to the proprietary nature of ESRI's Geodatabase, attempting to substitute Safe Software's products with others would necessitate extensive software customization, for which neither the City nor any other supplier possesses access to ESRI Inc.'s intellectual property rights. • FME is recognized as the preeminent spatial ETL application suite in the market. It uniquely supports data loading and extraction to ESRI's Enterprise Geodatabase, which forms the foundation of ESRI's GIS Platform Architecture. This interoperability extends beyond ESRI's ecosystem, facilitating data exchange with systems such as MAX, Infor, and Bentley. Notably, ESRI licenses a subset of FME functions for integration into their own products, fostering seamless compatibility between the two suppliers. Since no other product supports extract and load operations from ESRI Geodatabase, the City would be compelled to explore costly custom development efforts, further underscoring the strategic importance of Safe Software's FME products within the City's GIS infrastructure. • Presently, nine staff members are proficient in utilizing Safe Software's FME products, including complex ETL transformers that have been developed and are in active production. Transitioning to an alternative product would entail significant training costs, given the specialized knowledge required. **3. Contract Cost:** The current contract value is at the City's maximum Medium Value Acquisition (MVA) threshold of $120,000 (8 Years). Additional funds will be required prior to the contract's expiry in 2026. Per policy 03-06-12, MVA Contracts exceeding $120,000 require Council approval. The increased and extended contract value over the next 7 years is estimated at $395,000. The cost of the revised contract will be negotiated with Safe Software Inc.
New Contract (replacement to PRC002168)	Frontdesk Queue Management Systems Inc.	Front Desk platform for customer queuing and reservations through kiosks and web, providing online communications regarding appointments via email and text messaging.	2025/05/31	Up to 5 years to 05/31/2030	$ 1,000,000.00	1. Maintenance and Support 2. Licenses 3. Annual Subscriptions 4.Hardware supply and support 5. Professional Services 6. Future Growth	C	**1. About the Product:** Front Desk Queue Management Systems (Front Desk) provides a software platform that redefines appointments, queue and customer flow management. **2. SSJ Criteria:** • Essential System: Since its initial implementation in 2020 in response to the COVID-19 pandemic, Front Desk has become an essential system, enabling over 50,000 queuing and appointment transactions at the Courthouse, Clerk's Office, Compliance & Licensing Enforcement, and Mobile Licensing. • Automation and Communication: The Front Desk solution automates customer queuing and reservations through kiosks and web platforms, providing online communications regarding appointments via email and text messaging. This has led to improved resource planning and preparedness for appointments, reduced crowding in waiting areas, and minimal to no wait times. • Unique Support Offering: Front Desk is the only public sector queuing and appointment solution that offers next-day on-site support in Mississauga. This is a mandatory requirement to minimize service disruptions caused by issues with kiosks, printers, or monitors. • Risk of Forgoing On-Site Support: Forgoing the on-site support would transfer the burden of troubleshooting and resolving issues to City staff, significantly increasing the risk of extended system downtimes. This would diminish the quality of service at the Courthouse, Civic Centre, and T&W daily operation at Mavis North. **3. Contract Cost:** The cumulative contract value is approximately $1,250,0000 (5 Years), averaging around $250,000 annually. The new contract value over the next 5 years is estimated at $1,000,000. The cost of the new contract will be negotiated with Frontdesk Queue Management Systems Inc.

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New Contract (replacement of PRC000557)	IdeaScale Europe GmbH, also known as IdeaScale, a California corportion	Idea Management - Idea Collection subscription-based SaaS solution, known as "MiIdea"	2025/04/26	Up to 5 years to 04/26/2030	$ 400,000.00	1. Maintenance and Support 2. Web Subscription 3. Additional Licenses & Subscriptions 4. Data Integration with City Systems (e.g. Staff Portal) 5. Professional Services 6. Future Growth	**h**	**1. About the Product:** MiIdea is a crowdsourcing/ideas management software as a service (SaaS) solution, that enables employees to provide ideas and suggestions through an online forum. MiIdea has been successful at promoting MiWay's core values of Teamwork and Commitment by allowing employees to comment, vote and engage in dialogue with content experts who can provide solutions and responses. **2. SSJ Criteria:** • Not Economical: Due to the significant investment in training both union and non-union staff over the past two years, it is not economical to go to a bid. The platform has been expanded to all teams at MiWay and is also utilized by groups in Fire, Library, and Community Services. • Use of IdeaScale: IdeaScale is employed by the City of Mississauga's Transit, Fire, Library, and Community Services as an innovation management platform for crowdsourcing and feedback to enhance business performance. • Integration with Staff Portal: IdeaScale is integrated with Staff Portal and has domain integration into the city's main domain. This integration provides a seamless experience for email notifications for expired pet licenses, enables residents' online applications, fee payments, and address changes. **3. Contract Cost:** The current contract value is approximately $390,000 (7 Years), averaging around $56,000 annually. The new contract value over the next 5 years is estimated at $400,000. The annual maintenance and support cost was negotiated with a 2% annual increase rate. Note: Est. New Contract $ Value has been converted from USD to CAD at the Bank of Canada exchange rate of 1.3652 averaging for August 2024.
New Contract (replacement of PRC000804)	Teranet Inc.	Teranet Services and Licenses: 1.General Municipal – OPMA Ownership Mapping Data Products & Services 2.Municipal Property Assessment (MPAC) Services 3.End User Data Licenses 4.Geo Warehouse Subscription Licenses	2025/01/13	Up to 5 years to 01/13/2030	$ 900,000.00	1. Maintenance and Support 2.Additional Licenses & Subscriptions 3. Professional Services 4. Future Growth	**a**	**1. About the Product:** Teranet is the exclusive distributor under the Ontario Parcel Master Agreement (OPMA), supplying land registry property data and municipal assessment from the Municipal Property Assessment Corporation (MPAC) in collaboration with the Ministry of Natural Resources. This data enables the City to collect property taxes, conduct property searches, and maintain assessment maps within its Geographic Information System (GIS). Additionally, Teranet's Geowarehouse platform provides direct access to Land Registry Office records, offering vital property reports and neighbourhood sales information for the Realty and Legal departments, as well as professional services for property information and easements. **2. SSJ Criteria:** • Sole Authorized Agencies: Teranet is the exclusive agency for Land Registry and property ownership information, while MPAC is the sole agency for property assessment in Ontario. In April 2002, under the Ontario Parcel Master Agreement (OPMA), Teranet, MPAC, and the Ministry of Natural Resources integrated their separate mapping products into a unified property and assessment map, administered by Teranet. To access the assessment data, the City must maintain an agreement with MPAC. Teranet's ownership information is vital for updating and validating the City's parcel mapping, ensuring long-term accuracy and reliability. • Essential Data and Services: Teranet's unique data and services are crucial for maintaining the City's data accuracy and service standards. There is an increasing demand for specialized reports on housing, airport lands, and property resale. The Teranet Xchange On-Demand Service provides essential ownership and assessment data nightly, along with monthly enhanced address and PIN cross-reference data. The City also subscribes to Guardhouse (three licenses, with a fourth planned for 2025) for detailed online property information. • Support for City Departments: Teranet is the only platform capable of delivering the necessary property and assessment data reports that support informed decision-making across various City departments. Its unique capabilities enhance our GIS systems, ensuring accurate and up-to-date information for critical decisions. • Long-Term Partnership: Teranet Inc. is the sole supplier under the OPMA. The City has participated in this agreement for over 20 years under previous Council authorities, with the most recent agreement finalized in 2019 under GC-0670-2019 and GC-0428-2015. **3. Contract Cost:** The current contract value is approximately $1,200,000 (10 Years), averaging around $120,000 annually. The new contract value over the next 5 years is estimated at $900,000. The cost of the new contract will be negotiated with Teranet Inc.

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New Contract (replacement of PRC000460)	Grapevine Analytics Inc.	360 Assessment Surveys	2025/04/13	Up to 5 years to 04/13/2030	$ 120,000.00	1. Subscription License & Support 2. Additional Licenses & Subscriptions 3. Professional Services 4. Upgrades & Integration 5. Future Growth	C	**1. About the Product:** Grapevine Analytics Inc. (Grapevine) provides a web-based solution designed for 360 Degree Feedback Employee Evaluations. It offers a comprehensive platform for performance management, allowing organizations to conduct evaluation assessments, which is used at the City to support the Leadership Pathway Program (LPP). **2. SSJ Criteria:** • Exclusive Licensing: Grapevine is the only supplier licensed to provide exclusive web-based 360 Degree Feedback Employee Evaluation Software and services to analyze and deliver the 360 feedback reports. Grapevine is the sole supplier licensed to offer this solution and services ensuring employee information remains secure, private, and confidential. • Data Security and Privacy: The solution prioritizes the security and confidentiality of employee information, which is crucial for maintaining trust, compliance and reporting, particularly for misconduct. **3. Contract Cost:** The current contract value is approximately $85,000 (8 Years), averaging around $11,000 annually. The new contract value over the next 5 years is estimated at $120,000. The subscription license and support cost was negotiated at a fixed amount for 5 years.
New Contract (replacement of PRC001435)	LinkedIn Corporation	LinkedIn professional networking platform: Networking, Job Search/Postings, Professional Development & Company Profiles to promote their brand and attract talent.	2025/05/01	Up to 5 years to 05/01/2030	$ 900,000.00	1. Subscription License & Support 2. Additional Licenses & Subscriptions 3. Professional Services 4. Upgrades & Integration 5. Job Slots & Ads 6. Training 7. Future Growth	C	**1. About the Product:** LinkedIn is a professional networking platform designed to connect individuals and businesses. LinkedIn allows users to create profiles, showcase their skills and experiences, and connect with other professionals. The specialized recruiter licenses empower the Talent Acquisition team to conduct targeted candidate searches, enhancing the City's visibility through tailored career pages that appeal to various audiences. **2. SSJ Criteria:** • Exclusive Provider: LinkedIn is the sole provider of the services the City requires to enhance sourcing and proactively search for talent. Leveraging LinkedIn's extensive professional network expands the City's reach, leading to new opportunities and valuable connections. • Advanced Recruitment Tools: The agreement with LinkedIn enables the City to actively recruit both active and passive candidates. By utilizing LinkedIn Recruiter's advanced search filters—such as location, industry, experience level, and skills—the City can refine the candidate pool and identify the best matches for open positions. • Training and Support: LinkedIn continues to provide training and support to our recruiters, helping them become more proactive in their talent search. As our recruitment team has grown, we have negotiated unlimited licenses for this contract to support our expanding needs. • Comprehensive Hiring Solution: LinkedIn uniquely combines a career site, social and professional networking, and a variety of recruitment tools into an overall hiring solution. • Over the past eight years: City has built our company profile, supported internal staff in promoting their professional profiles, and passively engaged with future talent. The recruitment team actively searches for passive candidates, sends invitations to apply, and identifies unique skills as required by hiring managers using the specialized recruitment license. The City has participated in this agreement for over 8 years with previous Council approval, including under GC-0099-2016. **3. Contract Cost:** The current contract value is approximately $980,000 (8 Years), averaging around $125,000 annually. The new contract value over the next 5 years is estimated at $900,000. The subscription licenses and services cost was negotiated at a fixed amount for the first 3 years. The cost of the next 3 years will be negotiated with LinkedIn Corporation.

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PRC004602 (Contract Increase and Extension)	Microsoft Canada, Inc. / Microsoft Corporation	Microsoft Products and Services offered to Nonprofit Organizations under Microsoft NFP EA account.	2027/06/30	Up to 6 years to 06/30/2033	$ 1,300,000.00	1. Licenses 2. Subscriptions 3. Support 4. Any Product and Service available under the City's NFP EA account.	c	**1. About the Product:** The Microsoft Nonprofit Program (NFP) offers exclusive SKUs of Microsoft 365 apps and services, including the Office suite, email, and operating systems, widely used in the City. These technologies provide essential digital capabilities for City-wide operations and are mature, integrated solutions used globally. **2. SSJ Criteria:** • Exclusive Provider: The Microsoft Nonprofit Program (NFP) offers exclusive product SKUs at highly discounted rates to eligible nonprofit organizations (e.g., libraries, museums, arts and culture institutions) approved by Microsoft. These discounts are available only through a Nonprofit Enterprise Agreement established directly with Microsoft. Consequently, no other supplier can provide Nonprofit and Academic versions of Microsoft products. • Sole Supplier: Microsoft is the sole supplier of its Nonprofit and Academic products. Therefore, the City can only procure these products through Microsoft as part of its Microsoft Nonprofit Program (NFP) Enterprise Agreement (EA). **3. Contract Cost:** The current contract value is at the City's Medium Value Acquisition (MVA) threshold of $100,000 (3 Years). Additional funds will be required prior to the contract's expiry in 2027. Per policy 03-06-12, MVA Contracts exceeding $120,000 require Council approval. The increased and extended contract value for the next 8 years is estimated at $1,100,000. The subscription licenses and services cost was negotiated at a fixed amount for the first 3 years. The cost of the next 3-year term will be negotiated with Microsoft accordingly.
PRC001892 (Contract Scope Expansion)	ACCEO Solutions Inc.	Gtechna enterprise solution for the issuance, management, payment, adjudication and final disposition of APS by-law and POA infractions, and municipal parking permits	2/25/2026, with the option to extend for an additional 5-year period to 02/25/2031	N/A	$ 3,000,000.00	1. Licenses 2. Subscriptions 3. Hardware 4. Support 5. Professional Services 6. Upgrades & Integration 7. Any product and service available under the City's Gtechna Enterprise Solution for Enforcement & Permitting Technology Implementation Program	h	**1. About the Product:** Gtechna is the City's robust enterprise solution for managing a wide range of by-law and Provincial Offences Act (POA) infractions, including the issuance, processing, payment, adjudication, and final disposition of Administrative Penalty System (APS) infractions, as well as municipal parking permits. The platform currently supports APS parking infractions, License Plate Recognition (LPR), Automated Speed Enforcement (ASE) violations, online and in-person dispute resolution, and online payment options. Looking ahead, several enhancements are planned to expand Gtechna's capabilities.These include integration with the University of Toronto Mississauga (UTM) permitting system, automated infraction notifications, extending the infraction issuance app to external officers, and broadening management capabilities to cover animal, business, mobile, Transporation Network Company (TNC) and red light infractions. Additional planned features include incremental fees for repeat offenders, a Joint Processing Centre (JPC) dedicated to road safety infractions, and deeper integration of municipal parking permits. This evolving platform will further streamline infraction management and enhance operational efficiency across various City services. **2. SSJ Criteria:** • Not Economical: After significant investment in implementing the Gtechna solution over the past four years, pursuing a new supplier is not cost-effective. Gtechna now supports Parking Enforcement, Court Administration, 311 Citizen Contact Centre, Road Safety, Legislative Services, and Municipal Parking, reflecting the high setup cost and effort. • Integration of Gtechna: Gtechna is deeply integrated with key systems like the Ministry of Transportation (MTO), the Joint Processing Centre for Speed Infractions, Financial Services for Payment Processing, and Customer Portal. It also links with internal systems (e.g., GIS, Infor, CityAdmin) making it essential for Parking Enforcement, Road Safety, Legislative Services, the 311 Citizen Contact Centre, and Courts Administration. • Cost and Complexity of New Solutions: Gtechna was selected through a rigorous procurement process. Switching to a new solution would require implementation, configuration, and retraining, leading to significant resource, time and financial costs beyond those of the current system. **3. Contract Cost:** The current contract value is approximately $2,600,000 (5 Years), averaging around $520,000 annually. The contract expansion value for the next 5 years is estimated at $3,000,000 with a cummulative total of $5,600,000. The cost of the planned enhancements will be negotiated with ACCEO Solutions Inc.
				TOTALS	$8,015,000.00			