

City of Mississauga Corporate Report



<p>Date: November 21, 2024</p> <p>To: Chair and Members of General Committee</p>	<p>Originator's files:</p>
<p>From: Jodi Robillos, Commissioner of Community Services</p>	<p>Meeting date: January 8, 2025</p>

Subject

Single Source Award to Court-1 Sports Inc. for Soccer Goal Posts and Custom Mesh

Recommendation

1. That Council approve the Single Source procurement for the supply of goal posts and custom mesh from Court-1 Sports Inc. for a period of five (5) years, as outlined in the corporate report entitled "Single Source Award to Court-1 Sports Inc. for Soccer Goal Posts and Custom Mesh" dated November 21, 2024 from the Commissioner of Community Services.
2. That the Chief Procurement Officer or designate be authorized to execute, on behalf of The Corporation of the City of Mississauga, the single source contract with respect to the purchase between the City and Court-1 Sports Inc. for an estimated amount of \$326,260.00, exclusive of taxes, and all necessary agreements and related ancillary agreements, all in a form satisfactory to the City Solicitor, in accordance with the City's Procurement Bylaw 0013-2022, as amended.
3. That all necessary by-laws be enacted.

Executive Summary

- Current City of Mississauga Parks 7v7 and 9v9 size soccer goal post inventory is all the Court-1 brand, established through a previous competitive procurement process.
- Parks Operations requires Court-1 brand 7v7 and 9v9 soccer goal posts and custom mesh to maintain current inventory which are solely available through Court-1 Sports Inc.
- Continuing to purchase these size soccer goal posts and custom mesh will maintain inventory uniformity throughout the City and enable interchangeability of replacement parts.

Background

In 2023 Parks Operations purchased, through a competitive procurement process, eight (8) sets of 7v7 Court-1 posts and one (1) set of 9v9 Court-1 posts to unify their soccer post inventory for these 2 sizes of soccer posts. At the time inventory was a 60-40 split between Court-1 and Kwik Goal brands, and the objective was to arrange brand uniformity for these soccer post sizes. Existing inventory levels, composition, staff efficiencies and domestic sourcing all contributed to the decision to purchase Court-1.

Comments

Court-1 posts are aluminum in composition which is in line with Parks current goal post inventory. Aluminum posts are strong, sturdy and re-enforced to ensure a longer lifespan, and are much lighter in weight. This makes them easier to transport and move around, requiring only 2 people to maneuver them (instead of 4) and freeing up staff to tend to other park requirements. The lighter weight is safer and less strenuous for staff to relocate on the fields when and if needed.

The Court-1 mesh and its hanging hardware clips are a more seamless fit and hold mesh in very securely. This added security enables the mesh to endure repetitive use without staff needing to consistently reattach or replace the clips. These clips are also easier to work with because they install easier onto the channel of the post. Overall, Court-1 is very efficient for staff to work with versus other products in the past and has received considerable positive feedback from our user groups.

Procurement By-law Authorization

This contract is considered a Single Source procurement as defined in the Procurement By-law 0013-2022, as amended. This contract meets the following criteria in the Procurement Bylaw 0013-2022, Schedule "A", Section (1):

- (h) For additional Goods and/or Services from the original Supplier that were not included in the original Procurement, if the change of Supplier for such additional Goods and/or Services cannot be made for:
 - (i) Economic or technical reasons such as requirements of interchangeability or interoperability with existing equipment, software, services or installations procured under the initial Procurement; and
 - (ii) Would cause significant inconvenience or substantial duplication of costs for the City.

In addition, the Procurement By-law 0013-2022 Schedule "B" further requires Council authority to award Single Source procurements having a value of \$100,000 or more.

Parks Operation and Procurement Services staff will collaborate to establish the detailed requirements, negotiate the final arrangements and prepare the requisite forms including the contract agreement prepared by Legal Services.

Financial Impact

There is no financial impact resulting from the recommendation in this report.

The estimated capital cost to replace the soccer goal posts over 5 years is approximately \$152,627.00. The estimated operational cost to replace the soccer goal post mesh is approximately \$173,633.00 over 5 years. The combined estimated cost is approximately \$326,260.00 over 5 years.

Estimated contract values are not finalized and may flex to accommodate annual operational demands, and changing freight costs year over year. The authorization request is for Court-1 to provide the ongoing supply and delivery of their proprietary 7v7 and 9v9 soccer posts and mesh as required and for which funding is approved in the budget for 2025 and will be requested in the budget for 2026 through to December 31, 2029.

The contract can be funded through the capital and operating budgets and any changes will be requested through the business planning process.

Conclusion

Continuing to maintain and replace both 7v7 and 9v9 soccer posts and mesh with Court-1 will help support the uniformity, structural and staff efficiencies initiatives obtained Parks Operations. Staff have found Court-1 products and service to be reliable and dependable and are proposing to continue with this supplier for future purchases.



Jodi Robillos, Commissioner of Community Services

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