

Hear and Now:

Impact of Live Music in Mississauga







Introduction to Impact Assessment

The project focused on **quantifying the economic impacts** and identifying the **unique social impacts**, **needs and opportunities** associated with Mississauga's live music ecosystem.

Specifically, this study:

- Provides a baseline to measure future economic growth of Mississauga's live music sector.
- Supports funding applications from the City of Mississauga, local event organizers, and businesses.
- Enables companies and organizations to make data-driven decisions.







Scope of the Project

- Assessment included survey, in-person engagements, desk research and analysis.
- Impacts extend beyond economic -e.g., community identity, city building, branding.
- Live Music represents only a portion of the city's whole music economy.
- Focused on "Live Music" as it was identified as an underdeveloped sector / major growth area.

- Data from 2023 perfect baseline period to measure future growth and investment.
- Secondary industries (e.g., transportation, hospitality), and fields like music education and music therapy, fell outside the scope of this study.
- Findings can be considered conservative estimates.







Mississauga's Results

Live Music in Mississauga generates:

\$28 million to GDP

290 (FTE) jobs

\$14.7 MILLION IN LABOUR INCOME

(-)

\$10.9 MILLION

IN TOTAL TAX REVENUE

Mississauga Sector Profile: 111 29 live music assets venues Higher-than-average share of musicians Building reputati

Building reputation as a **music hub**

Strong **incubator for artists and live music workers** – a gap in the Canadian industry





Needs & Opportunities for Growth

Mississauga could unlock even greater economic, tourism, and social benefits through live music.

Growth can be supported by...

- **1** | Supporting Places to Play
- **2** | Growing Reputation as Music Hub
- **3** | Strengthening Grassroots Infrastructure
- 4 | Addressing Financial Pressures
- 5 | Developing Talent & Artist Discovery